



TERMS OF REFERENCE FOR DEVELOPING COUNTRY SPECIFIC IMPLEMENTATION FRAMEWORK FOR REACT SUB SAHARAN AFRICA FUNDING PROGRAMME IN SOMALIA.

1.0 The Africa Enterprise Challenge Fund.

AECF is a development finance institution leading holistic transformation of rural communities in Africa. We seek to alleviate poverty in the continent by unlocking the power of the private sector working in agri-business, renewable energy and gender to impact rural and marginalized communities in order to achieve Sustainable Development Goals.

The fund was launched in 2008 at the World Economic Forum Africa as an initiative of the Alliance for a Green Revolution in Africa (AGRA) to respond to the need for an Africa-based impact fund that would support inclusive African businesses, particularly in the areas of finance and agriculture.

With the vision to build “A Prosperous and Enterprising Rural Africa”, AECF provides high-risk, small and growing businesses with patient, low-cost financing and advisory support services to pilot, refine and scale their operations and ideas.

The fund has mobilized US\$ 325 million to date along with US\$ 650 million in matching capital from the private sector, supporting 266 companies across 24 Sub-Saharan African countries, in more than 40 value chains in agribusiness and renewable energy. AECF is headquartered in Nairobi, Kenya.

In the next three years, we are targeting to achieve a cumulative US\$ 1 billion in additional beneficiary income; US\$ 1 billion in matching funds attracted; 25 million lives positively impacted annually, 50% being women; and 20,000 jobs directly created by funded investees, 70% being youth.

2.0 REACT Sub Saharan Africa Programme

REACT Sub-Saharan Africa (REACT SSA) is a US\$ 63 million, Swedish International Development Authority (Sida) funded programme that provides financing and technical assistance to innovative renewable energy businesses/ business ideas across Sub-Saharan Africa (SSA). The programme commenced in November 2017 and will run for five years in Burkina Faso, Ethiopia, Kenya, Liberia, Mali, Mozambique, Sudan, Somalia and Zimbabwe together with a regional component to support technical assistance, and learning activities.

REACT SSA is expected to catalyse the private sector to increase supply of cleaner fuels (e.g. ethanol) and cook stoves, and to raise awareness of the dangers from indoor air pollution. Providing low cost, clean energy will help improve the lives of the poor as children will be able to study using cost effective lighting. The programme is supporting activities that demonstrate how new knowledge in renewable energy technologies can be put into practice in ways that benefit the poor, especially women. It will also address provide and evidence base to address challenges in policy concerning the uptake of renewable energy in participating countries. These include: inadequate legal, regulatory and institutional frameworks; lack of funds to expand rural electrification programmes; pricing distortions that are disadvantageous to renewables; high



upfront capital costs and financial institution reticence to clean energy lending; and limited relevant skills and expertise.

At this Inception Phase REACT SSA - Somalia Programme, the AECF is seeking for a consultant to work with its programme management team and develop a country specific implementation framework for Somalia.

3.0 Purpose and deliverables of the Assignment.

Conduct Country Specific Context Analysis of RE business environment and develop a country implementation framework for Somalia under the REACT SSA Programme.

3.1 Specific Duties and Responsibilities of Consultant.

- a. Document the state of the Energy sector and RE industry in Somalia including challenges and opportunities both on-grid and off-grid energy supply.
- b. Analyse the National Energy Access Policy, in the context of grid access zoning for rural areas and how the policy stimulates private sector participation in off grid energy access investments.
- c. Analyse and document key stakeholder's interactions and programmes by both public and private sectors that deliver RE products and services to the rural communities in the country.
- d. Analyse and document public sector institutional arrangements for delivery and support for delivery of energy products and services.
- e. Analyse and document market conditions, regulatory requirements for RE businesses, financing and trade policies in the RE industry in general and off-grid businesses including mini-grid in particular. Analysis on the regulatory requirement should include all requirements for registration, getting investment license, distribution and sales license and regulation on tariff setting.
- f. Analyse environmental impact management regulations and processes that may influence operations of RE businesses in Somalia.
- g. Identify in country media channels that can be used to market the funding competition.
- h. Review existing results framework for Somalia to determine achievability of milestones and relevance of Key Performance Indicators. If required, propose new Milestones and/or KPI's to reflect country and market context. Learning activities and research gaps relating to socio-economic impacts of households and communities should be identified within the framework.
- i. Outline possible collaborations opportunities in the RE industry and other related investment sectors.
- j. Use the information above, to design a private sector funding implementation framework for Somalia, anchored on the design principles of the REACT SSA programme.

3.2 Outputs and Reporting Requirements.

- a. Produce a report on the country specific context analysis of the RE industry in Somalia highlighting both off - grid and on - grid scenarios.
- b. Updated consolidated results frameworks, implementation/ work plans (including approach to IDP / Refugee Camps), and impact measurement and verification approach.
- c. Programme risk mitigation plan, including a detailed plan on how to reduce the risk of corruption.
- d. Contribution to existing term sheet for investment tailored for Somalia.
- e. A draft matching funds policy for REACT SSA Programme in Somalia.
- f. Stakeholder contact database for the country.



4.0 Duration of Service

The task should not take more than 45 consultancy days, in the months of August/ September/ October 2018 and expected to commence by **10th August 2018**.

5.0 Proposal submission.

Interested and qualified (individual or institutional) consultants are invited to submit their proposal(s) comprising of the following:

- a. An understanding of the consultancy requirements.
- b. Methodology and work plan for performing the assignment.
- c. Detailed reference list indicating the scope and magnitude of similar assignments.
- d. Relevant services undertaken in the past five (5) years.
- e. Registration and other relevant statutory documents (this applies to Institutional consultants).
- f. Financial proposal showing clearly the budgeted cost for the work to be conducted by the consultant under the scope of work above.

6.0 Criteria for BID Evaluation / Assessment

Key areas for Evaluation/ Assessment	Weighted Award
a) Technical Proposal	
i) An understanding of the consultancy requirements;	
<ul style="list-style-type: none"> • Outline of what The AECF does and how this fits into the bidder's previous work. 	5
<ul style="list-style-type: none"> • An in - depth understanding of context and stakeholder's analysis in the RE Industry in Somalia, and the opportunity for financing. 	10
ii) Methodology and work - plan for performing the assignment: Demonstrated capacity to deliver the task(s) within a realistic timeline, based on the consultancy days designated per task.	40
iii) Relevant services undertaken by the bidder in the past engagements.	10
iv) Detailed reference list indicating the scope and magnitude of similar assignments:	10
<ul style="list-style-type: none"> • Letters of reference from past customers or associates to the lead consultant or the consulting organization. 	5
<ul style="list-style-type: none"> • Registration and other relevant statutory documents (applies to institutional consultants) 	5
b) Financial Proposal	
i) Clarity, relevance, reality to market of value/ value for money of cost for the assignment (inclusive of any applicable tax).	20

7.0 Qualifications.

- At least 5 years' experience in development, management and /or monitoring of RE programmes in Sub Saharan Africa.



- An in-depth understanding of the RE industry, including an understanding of the RE regulatory and policy environment in Somalia.
- Demonstrated capacity to deliver in the timeframe outlined.
- Fluency in written, spoken English.
- Consultants who are resident in Somalia are preferred.

To be considered, your application must be received by **2nd August 2018** addressed to:
procurement@aecfafrica.org

When submitting the Proposals Subject line should read: AECF FRAMEWORK FOR REACT SSA SOMALIA